

Unite Mortgage
 3133 E Camelback Road
 Suite 240
 Phoenix, AZ 85016
 unitemortgage.com



Effective Date: 3/7/22 1:38 PM

Wholesale Rate Sheet

800-777-1207

NMLS # 1165808
 FHA Lender ID # 00068000060
 VA Lender ID # 908091000

FNMA ID # 31244
 FHLMC ID # 121555

ANNOUNCEMENTS



unite mortgage

Why Unite?

James Hooper

President, Unite Mortgage

**Ask About Our
 DSCR Non-QM
 Programs**

Lock Extensions

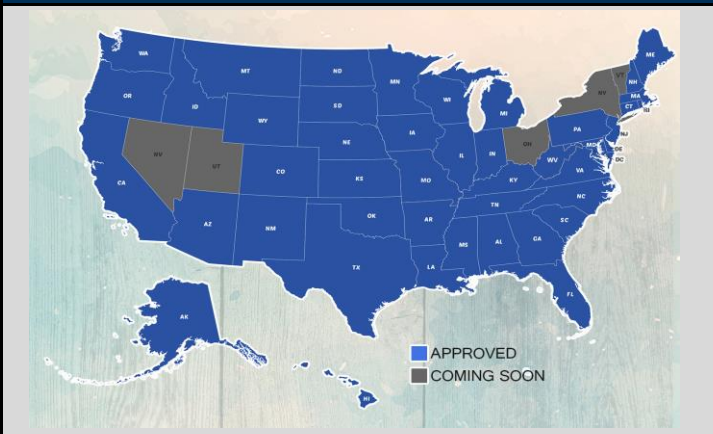
Brokers may request a lock extension on or before the lock expiration date. The request for the extension must occur prior to or on the day of the lock expiration. The extension will guarantee the initially locked rate for an extended period ranging from 1 to 15 days and will be subject to an extension fee. To be eligible for an extension, all extension requests must be received no later than 5:00 PM Central Time the day the lock expires.

All lock-in extension requests will be priced using the following pricing structure:

Number of Days Extended	Extension Fee
1-4 day extension	.03/day
5-day extension	0.125
7-day extension	0.187
10-day extension	0.259
15-day extension	0.375

Loss Payee /CPL

HOME MORTGAGE ALLIANCE CORP (HMAC) ITS SUCCESSORS AND/OR ASSIGNS
 4 HUTTON CENTRE DRIVE | SUITE 500 | SANTA ANA, CA 92707



Estimated Turn Times

SET UP	*24 HOURS
UNDERWRITING - CONV/GOVT	48 HOURS
UNDERWRITING - NON-QM	48 HOURS
DOCS	48 HOURS
FUNDING	48 HOURS

[See our Turn-Times Here](#)

*For Complete/Locked Files

Closures

Memorial Day **Independence day**
 Monday - 5/30/22 Monday - 7/4/22

Lock Desk: Closed	Closed	Closed
(No Rates/Locks)		
Funding: Closed	Closed	Closed

Lender Fees

Agency UW Fee	\$1,095
Non-QM Loans	\$1,495
NJ and WA Origination Fee	\$1,195
NC Commitment Fee	\$1,195
Streamlines & IRRRLS	\$495

Market Index

SOFR INDEX - 30 DAY AVERAGE	0.01000
ONE YEAR CMT INDEX	0.080

Unite Mortgage Broker Resources

Utilize our Broker Resources to Help You Get More Loans

www.unitemortgage.com/broker-resources/



Rates are subject to change without prior notice
Not for Public View • For Professional Use Only

Lock Desk

locks@unitemtg.com

File Update: 07-Mar-2022 6:20 AM

Effective Date: 7-Mar-2022

Price Change Effective: 9:00 AM PST

Lock Hours: 9:00 A.M. - 3:00 P.M. PST

INVESTOR PRIME

30 DAY PRICING		
RATE	5/6 ARM	30YR FIX
	-2.2500	-2.2500
30 Day Pricing	-2.2500	-2.2500
Rate	5/1 ARM	30yr Fix
8.125	103.2500	103.0000
8.000	103.1875	102.9375
7.875	103.1250	102.8750
7.750	103.0625	102.8125
7.625	103.0000	102.7500
7.500	102.9375	102.6875
7.375	102.8750	102.6250
7.250	102.8125	102.5625
7.125	102.7500	102.5000
7.000	102.6250	102.3750
6.875	102.5000	102.2500
6.750	102.3750	102.1250
6.625	102.2500	102.0000
6.500	102.1250	101.8750
6.375	102.0000	101.7500
6.250	101.8750	101.6250
6.125	101.7500	101.5000
6.000	101.6250	101.3750
5.875	101.5000	101.2500
5.750	101.3750	101.1250
5.625	101.1250	100.8750
5.500	100.8750	100.6250
5.375	100.5000	100.2500

MAX PRICING (Lower of Price or Premium)	
No Prepay - Hard	100.7500
1yr Prepay - Hard	101.0000
2yr Prepay - Hard	101.2500
3yr Prepay - Hard	101.5000
4yr Prepay - Hard	101.7500
5yr Prepay - Hard	102.0000

ARM MARGIN	
5.000	SOFR

LOCK FEES	
Relock Fee:	.250
Extension Fee Per Diem:	.030
Extension Max:	15 Days

Documentation	Credit Score	PRICING ADJUSTMENTS							
		LTV							
		00.01-50	50.01-55	55.01-60	60.01-65	65.01-70	70.01-75	75.01-80	
DSCR	≥ 780	(0.250)	(0.375)	(0.500)	(0.625)	(0.875)	(1.125)	(1.750)	
	760 - 779	(0.375)	(0.375)	(0.625)	(0.875)	(1.000)	(1.375)	(2.000)	
	740 - 759	(0.375)	(0.500)	(0.750)	(1.000)	(1.250)	(1.625)	(2.250)	
	720 - 739	(0.500)	(0.625)	(0.875)	(1.125)	(1.500)	(2.000)	(2.750)	
	700 - 719	(0.625)	(0.750)	(1.000)	(1.375)	(1.875)	(2.500)	(3.500)	
	680 - 699	(0.875)	(1.000)	(1.250)	(1.750)	(2.250)	(3.000)	(3.875)	
	660 - 679	(1.375)	(1.500)	(1.625)	(2.250)	(3.125)	(3.750)	(4.500)	
	640 - 659	(1.875)	(2.000)	(2.125)	(2.750)	(3.625)	(4.750)	#N/A	
	620 - 639	(2.375)	(2.500)	(2.625)	(3.250)	(4.125)	#N/A	#N/A	
	Bank Statements (12 & 24)	≥ 780	(0.250)	(0.375)	(0.500)	(0.625)	(0.875)	(1.125)	(1.750)
		760 - 779	(0.375)	(0.375)	(0.625)	(0.875)	(1.000)	(1.375)	(2.000)
		740 - 759	(0.375)	(0.500)	(0.750)	(1.000)	(1.250)	(1.625)	(2.250)
720 - 739		(0.500)	(0.625)	(0.875)	(1.125)	(1.500)	(2.000)	(2.750)	
700 - 719		(0.625)	(0.750)	(1.000)	(1.375)	(1.875)	(2.500)	(3.500)	
680 - 699		(0.875)	(1.000)	(1.250)	(1.750)	(2.250)	(3.000)	(3.875)	
660 - 679		(1.375)	(1.500)	(1.625)	(2.250)	(3.125)	(3.750)	(4.500)	
640 - 659		(1.875)	(2.000)	(2.125)	(2.750)	(3.625)	(4.750)	#N/A	
620 - 639		(2.375)	(2.500)	(2.625)	(3.250)	(4.125)	#N/A	#N/A	
Asset Depletion		≥ 780	(0.125)	(0.250)	(0.250)	(0.625)	(0.875)	(1.125)	#N/A
		760 - 779	(0.125)	(0.250)	(0.375)	(0.750)	(1.000)	(1.375)	#N/A
		740 - 759	(0.250)	(0.250)	(0.500)	(0.875)	(1.125)	(1.625)	#N/A
	720 - 739	(0.375)	(0.500)	(0.625)	(1.000)	(1.500)	(2.000)	#N/A	
	700 - 719	(0.500)	(0.625)	(1.000)	(1.375)	(1.875)	(2.500)	#N/A	
	680 - 699	(0.625)	(0.750)	(1.250)	(1.750)	(2.250)	(3.000)	#N/A	
	660 - 679	(0.750)	(1.000)	(1.500)	(2.250)	(3.125)	#N/A	#N/A	
	640 - 659	(1.250)	(1.500)	(2.000)	(2.750)	(3.625)	#N/A	#N/A	
	620 - 639	(1.750)	(2.000)	(2.500)	(3.250)	#N/A	#N/A	#N/A	
	P & L	≥ 780	(0.625)	(0.750)	(0.750)	(1.125)	(1.375)	(1.625)	#N/A
		760 - 779	(0.625)	(0.750)	(0.875)	(1.250)	(1.500)	(1.875)	#N/A
		740 - 759	(0.750)	(0.750)	(1.000)	(1.375)	(1.625)	(2.125)	#N/A
720 - 739		(0.875)	(1.000)	(1.125)	(1.500)	(2.000)	(2.500)	#N/A	
700 - 719		(1.000)	(1.125)	(1.500)	(1.875)	(2.375)	(3.000)	#N/A	
680 - 699		(1.125)	(1.250)	(1.750)	(2.250)	(2.750)	(3.500)	#N/A	
660 - 679		(1.250)	(1.500)	(2.000)	(2.750)	(3.625)	#N/A	#N/A	
640 - 659		(1.750)	(2.000)	(2.500)	(3.250)	(4.125)	#N/A	#N/A	
620 - 639		(2.250)	(2.500)	(3.000)	(3.750)	#N/A	#N/A	#N/A	
Full Doc		≥ 780	(0.250)	(0.375)	(0.500)	(0.625)	(0.875)	(1.125)	(1.750)
		760 - 779	(0.375)	(0.375)	(0.625)	(0.875)	(1.000)	(1.375)	(2.000)
		740 - 759	(0.375)	(0.500)	(0.750)	(1.000)	(1.250)	(1.625)	(2.250)
	720 - 739	(0.500)	(0.625)	(0.875)	(1.125)	(1.500)	(2.000)	(2.750)	
	700 - 719	(0.625)	(0.750)	(1.000)	(1.375)	(1.875)	(2.500)	(3.500)	
	680 - 699	(0.875)	(1.000)	(1.250)	(1.750)	(2.250)	(3.000)	(3.875)	
	660 - 679	(1.375)	(1.500)	(1.625)	(2.250)	(3.125)	(3.750)	(4.500)	
	640 - 659	(1.875)	(2.000)	(2.125)	(2.750)	(3.625)	(4.750)	#N/A	
	620 - 639	(2.375)	(2.500)	(2.625)	(3.250)	(4.125)	#N/A	#N/A	
	Product	5/6 30yr ARM SOFR	0.000	0.000	0.000	0.000	0.000	0.000	0.000
		7/6 30yr ARM SOFR	(0.250)	(0.250)	(0.250)	(0.250)	(0.250)	(0.250)	(0.250)
		5/6 40yr ARM SOFR	(0.250)	(0.250)	(0.250)	(0.250)	(0.250)	(0.250)	(0.250)
7/6 40yr ARM SOFR		(0.500)	(0.500)	(0.500)	(0.500)	(0.500)	(0.500)	(0.500)	
40yr Fixed		(0.250)	(0.250)	(0.250)	(0.250)	(0.250)	(0.250)	(0.250)	
Interest-Only		(0.250)	(0.250)	(0.375)	(0.500)	(0.625)	(0.750)	(1.000)	
Loan Amount		150,000-200k	(0.500)	(0.500)	(0.500)	(0.500)	(0.500)	(0.750)	(0.750)
	200,001-300k	0.000	0.000	0.000	0.000	(0.250)	(0.250)	(0.500)	
	300,001-1.0m	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
	1,000,001-1.5m	(0.250)	(0.250)	(0.250)	(0.250)	(0.250)	(0.250)	(0.500)	
	1,500,001-2.0m	(0.500)	(0.500)	(0.500)	(0.500)	(0.500)	(0.500)	#N/A	
	2,000,001-2.5m	(0.750)	(0.750)	(0.750)	(0.750)	(0.750)	(0.750)	#N/A	
	2,500,001-3.0m	(0.750)	(0.750)	(0.750)	(0.750)	(0.750)	(0.750)	#N/A	
	3,000,001-3.5m	N/A	N/A	N/A	N/A	N/A	#N/A	#N/A	
	3,500,001-4.0m	N/A	N/A	N/A	N/A	N/A	#N/A	#N/A	
	DSCR ≥ 1.5	0.250	0.250	0.250	0.250	0.250	0.250	0.250	
DSCR	DSCR 1.25-1.49	0.250	0.250	0.250	0.250	0.250	0.250	0.250	
	DSCR 1.10-1.24	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
	DSCR 1.00-1.09	(0.250)	(0.250)	(0.375)	(0.375)	(0.500)	(0.500)	(0.750)	
	DSCR 0.75-0.99	(1.500)	(1.500)	(1.625)	(1.625)	(1.750)	(1.750)	#N/A	
DTI	43.01-50	0.000	0.000	0.000	0.000	(0.125)	(0.125)	(0.125)	
	50.01-55	0.000	0.000	0.000	0.000	(0.375)	(0.375)	#N/A	
Bank Statements	12mo Bank Stmt	(0.125)	(0.125)	(0.125)	(0.250)	(0.375)	(0.375)	(0.375)	
	Purpose	Cash-Out	(0.250)	(0.375)	(0.375)	(0.375)	(0.500)	(0.750)	#N/A
Condo-Warrantable		(0.250)	(0.250)	(0.250)	(0.250)	(0.500)	(0.500)	(0.500)	
Condo-NonWarrantable		(0.500)	(0.500)	(0.500)	(0.500)	(0.750)	#N/A	#N/A	
2-Unit		(0.250)	(0.250)	(0.250)	(0.250)	(0.500)	(0.500)	(0.500)	
3-Unit		(0.250)	(0.250)	(0.250)	(0.250)	(0.500)	(0.500)	(0.500)	
Property Type	4-Unit	(0.250)	(0.250)	(0.250)	(0.250)	(0.500)	(0.500)	(0.500)	
	Modular	(1.000)	(1.000)	(1.000)	(1.000)	(1.000)	(1.000)	(1.000)	
	Citizenship	Foreign Nat'l (DSCR Only)	(1.750)	(1.750)	(1.750)	(1.750)	#N/A	#N/A	#N/A
Credit / Housing History	1x30x12	(0.750)	(0.750)	(0.750)	(0.750)	(0.750)	(0.750)	(0.750)	
	Multiple30x12	(2.250)	(2.250)	(2.250)	(2.250)	(2.250)	(2.250)	#N/A	
	FC/SS/DIL/BK7 36-47mo	(1.000)	(1.000)	(1.000)	(1.000)	(1.000)	(1.000)	(1.000)	
	FC/SS/DIL/BK7 24-35mo	(1.750)	(1.750)	(1.750)	(1.750)	(1.750)	(1.750)	#N/A	
	BK7 12-23mo	(2.500)	(2.500)	(2.500)	(2.500)	(2.500)	(2.500)	#N/A	
	BK13 DC	(1.000)	(1.000)	(1.000)	(1.000)	(1.000)	(1.000)	(1.000)	
Other Miscellaneous	ACH	0.125	0.125	0.125	0.125	0.125	0.125	0.125	
	No Escrows	(0.150)	(0.150)	(0.150)	(0.150)	(0.150)	(0.150)	(0.150)	
	No Prepay	(1.500)	(1.500)	(1.500)	(1.500)	(1.500)	(1.500)	(1.500)	
Prepay Penalty	1yr Prepay	(1.000)	(1.000)	(1.000)	(1.000)	(1.000)	(1.000)	(1.000)	
	2yr Prepay	(0.500)	(0.500)	(0.500)	(0.500)	(0.500)	(0.500)	(0.500)	
	3yr Prepay	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
	4yr Prepay	0.375	0.375	0.375	0.375	0.375	0.375	0.375	
	5yr Prepay	0.750	0.750	0.750	0.750	0.750	0.750	0.750	
Lock Term	40 Day	(0.150)	(0.150)	(0.150)	(0.150)	(0.150)	(0.150)	(0.150)	



Price Change Effective: 1:38 PM PST
 Effective Date: **7-Mar-22**
 Lock Hours: 9:00 A.M. - 3:00 P.M. PST

Visit: <https://unitemortgage.com>

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CONVENTIONAL PRODUCTS AND PRICING

CONFORMING LOANS

DU CONF CONV 30 YEAR				DU CONF CONV 20 YEAR				DU CONF CONV 15 YEAR				DU CONF CONV 10 YEAR			
Rate	10 Day	25 Day	40 Day	Rate	10 Day	25 Day	40 Day	Rate	10 Day	25 Day	40 Day	Rate	10 Day	25 Day	40 Day
4.625	(4.625)	(4.500)	(4.375)	4.250	(3.875)	(3.750)	(3.625)	3.875	(3.875)	(3.750)	(3.625)	3.625	(3.375)	(3.250)	(3.125)
4.500	(4.250)	(4.125)	(4.000)	4.125	(3.875)	(3.750)	(3.625)	3.750	(3.500)	(3.375)	(3.250)	3.500	(3.000)	(2.875)	(2.750)
4.375	(3.875)	(3.750)	(3.625)	4.000	(3.625)	(3.500)	(3.375)	3.625	(3.250)	(3.125)	(3.000)	3.375	(2.750)	(2.625)	(2.500)
4.250	(3.500)	(3.375)	(3.250)	3.875	(3.250)	(3.125)	(3.000)	3.500	(3.125)	(3.000)	(2.875)	3.250	(2.250)	(2.125)	(2.000)
4.125	(3.375)	(3.250)	(3.125)	3.750	(2.875)	(2.750)	(2.625)	3.375	(2.625)	(2.500)	(2.375)	3.125	(2.250)	(2.125)	(2.000)
4.000	(3.000)	(2.875)	(2.750)	3.625	(2.625)	(2.500)	(2.375)	3.250	(2.250)	(2.125)	(2.000)	3.000	(1.875)	(1.750)	(1.625)
3.875	(2.500)	(2.375)	(2.250)	3.500	(2.125)	(2.000)	(1.875)	3.125	(1.875)	(1.750)	(1.625)	2.875	(1.375)	(1.250)	(1.125)
3.750	(1.875)	(1.750)	(1.625)	3.375	(1.625)	(1.500)	(1.375)	3.000	(1.500)	(1.375)	(1.250)	2.750	(1.000)	(0.875)	(0.750)
3.625	(1.375)	(1.250)	(1.125)	3.250	(1.125)	(1.000)	(0.875)	2.875	(1.125)	(1.000)	(0.875)	2.625	(0.625)	(0.500)	(0.375)
3.500	(0.875)	(0.750)	(0.625)	3.125	(0.500)	(0.375)	(0.250)	2.750	(0.625)	(0.500)	(0.375)	2.500	(0.375)	(0.250)	(0.125)
3.375	(0.250)	(0.125)	0.000	3.000	0.250	0.375	0.500	2.625	(0.250)	(0.125)	0.000	2.375	0.000	0.125	0.250
3.250	0.250	0.375	0.500	2.875	1.000	1.125	1.250	2.500	0.250	0.375	0.500	2.250	0.375	0.500	0.625

LP CONF CONV 30 YEAR				LP CONF CONV 20 YEAR				LP CONF CONV 15 YEAR				LP CONF CONV 10 YEAR			
Rate	10 Day	25 Day	40 Day	Rate	10 Day	25 Day	40 Day	Rate	10 Day	25 Day	40 Day	Rate	10 Day	25 Day	40 Day
4.625	(4.375)	(4.250)	(4.125)	4.375	(4.000)	(3.875)	(3.750)	3.875	(3.625)	(3.500)	(3.375)	3.625	(2.875)	(2.750)	(2.625)
4.500	(4.125)	(4.000)	(3.875)	4.250	(3.625)	(3.500)	(3.375)	3.750	(3.125)	(3.000)	(2.875)	3.500	(2.875)	(2.750)	(2.625)
4.375	(3.625)	(3.500)	(3.375)	4.125	(3.750)	(3.625)	(3.500)	3.625	(3.125)	(3.000)	(2.875)	3.375	(2.500)	(2.375)	(2.250)
4.250	(3.250)	(3.125)	(3.000)	4.000	(3.500)	(3.375)	(3.250)	3.500	(2.875)	(2.750)	(2.625)	3.250	(2.125)	(2.000)	(1.875)
4.125	(3.000)	(2.875)	(2.750)	3.875	(3.125)	(3.000)	(2.875)	3.375	(2.500)	(2.375)	(2.250)	3.125	(1.750)	(1.625)	(1.500)
4.000	(2.625)	(2.500)	(2.375)	3.750	(2.750)	(2.625)	(2.500)	3.250	(2.125)	(2.000)	(1.875)	3.000	(1.500)	(1.375)	(1.250)
3.875	(2.250)	(2.125)	(2.000)	3.625	(2.500)	(2.375)	(2.250)	3.125	(1.625)	(1.500)	(1.375)	2.875	(1.125)	(1.000)	(0.875)
3.750	(1.750)	(1.625)	(1.500)	3.500	(2.000)	(1.875)	(1.750)	3.000	(1.250)	(1.125)	(1.000)	2.750	(0.750)	(0.625)	(0.500)
3.625	(1.125)	(1.000)	(0.875)	3.375	(1.500)	(1.375)	(1.250)	2.875	(0.875)	(0.750)	(0.625)	2.625	(0.500)	(0.375)	(0.250)
3.500	(0.625)	(0.500)	(0.375)	3.250	(1.000)	(0.875)	(0.750)	2.750	(0.375)	(0.250)	(0.125)	2.500	(0.250)	(0.125)	0.000
3.375	(0.125)	0.000	0.125	3.125	(0.375)	(0.250)	(0.125)	2.625	0.000	0.125	0.250	2.375	0.125	0.250	0.375
3.250	0.500	0.625	0.750	3.000	0.375	0.500	0.625	2.500	0.500	0.625	0.750	2.250	0.500	0.625	0.750

HIGH BALANCE CONFORMING

DU HIGH BALANCE 30 YEAR				DU HIGH BALANCE 15 YEAR				DU HIGH BALANCE 20 YEAR				DU HIGH BALANCE 10 YEAR			
Rate	10 Day	25 Day	40 Day	Rate	10 Day	25 Day	40 Day	Rate	10 Day	25 Day	40 Day	Rate	10 Day	25 Day	40 Day
4.875	(4.375)	(4.250)	(4.125)	4.125	(0.375)	(0.250)	(0.125)								
4.750	(3.875)	(3.750)	(3.625)	4.000	(2.750)	(2.625)	(2.500)								
4.625	(3.500)	(3.375)	(3.250)	3.875	(2.375)	(2.250)	(2.125)								
4.500	(3.125)	(3.000)	(2.875)	3.750	(2.125)	(2.000)	(1.875)								
4.375	(2.875)	(2.750)	(2.625)	3.625	(2.000)	(1.875)	(1.750)								
4.250	(2.500)	(2.375)	(2.250)	3.500	(1.875)	(1.750)	(1.625)								
4.125	(2.000)	(1.875)	(1.750)	3.375	(1.500)	(1.375)	(1.250)								
4.000	(1.625)	(1.500)	(1.375)	3.250	(1.125)	(1.000)	(0.875)								
3.875	(1.250)	(1.125)	(1.000)	3.125	(0.750)	(0.625)	(0.500)								
3.750	(0.750)	(0.625)	(0.500)	3.000	(0.250)	(0.125)	0.000								
3.625	(0.250)	(0.125)	0.000	2.875	0.000	0.125	0.250								
3.500	0.250	0.375	0.500	2.750	0.375	0.500	0.625								

Agency Underwriting Fee: \$ 1,095 * NJ and WA Origination Fee \$1,195 * NC Commitment Fee \$1,195

MAX NET PRICING IS 104.000

HIGH BALANCE MAX NET PRICING IS 103.000

Rates and pricing are subject to change without notice.



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CALL US TODAY: 800-777-1207

HOME AFFORDABLE PRODUCTS

DU HOMEREADY 30 YEAR				DU HOMEREADY HIGH BALANCE 30 YEAR				LP HOME POSSIBLE 30 YEAR				LP HOME POSSIBLE HIGH BALANCE 30 YEAR				
Rate	10 Day	25 Day	40 Day	Rate	10 Day	25 Day	40 Day	Rate	10 Day	25 Day	40 Day	Rate	10 Day	25 Day	40 Day	
4.625	(4.375)	(4.250)	(4.125)	4.875	(2.125)	(2.000)	(1.875)	4.625	(4.250)	(4.125)	(4.000)					
4.500	(4.000)	(3.875)	(3.750)	4.750	(1.625)	(1.500)	(1.375)	4.500	(4.000)	(3.875)	(3.750)					
4.375	(3.500)	(3.375)	(3.250)	4.625	(2.500)	(2.375)	(2.250)	4.375	(3.625)	(3.500)	(3.375)					
4.250	(3.000)	(2.875)	(2.750)	4.500	(2.750)	(2.625)	(2.500)	4.250	(3.125)	(3.000)	(2.875)					
4.125	(2.875)	(2.750)	(2.625)	4.375	(2.500)	(2.375)	(2.250)	4.125	(2.875)	(2.750)	(2.625)					
4.000	(2.500)	(2.375)	(2.250)	4.250	(2.250)	(2.125)	(2.000)	4.000	(2.500)	(2.375)	(2.250)					
3.875	(2.125)	(2.000)	(1.875)	4.125	(2.000)	(1.875)	(1.750)	3.875	(2.250)	(2.125)	(2.000)					
3.750	(1.625)	(1.500)	(1.375)	4.000	(1.625)	(1.500)	(1.375)	3.750	(1.750)	(1.625)	(1.500)					
3.625	(1.000)	(0.875)	(0.750)	3.875	(1.000)	(0.875)	(0.750)	3.625	(1.000)	(0.875)	(0.750)					
3.500	(0.500)	(0.375)	(0.250)	3.750	(0.500)	(0.375)	(0.250)	3.500	(0.625)	(0.500)	(0.375)					
3.375	0.000	0.125	0.250	3.625	0.125	0.250	0.375	3.375	(0.125)	0.000	0.125					
3.250	0.625	0.750	0.875	3.500	0.500	0.625	0.750	3.250	0.500	0.625	0.750					

HOME READY AND HOMEPOSSIBLE CAP LIMITS

	LTV <=60	60.01 - 65	65.01 - 70	70.01 - 75	75.01 - 80	80.01 - 85	85.01 - 90	90.01 - 95	95.01 - 97
HomeReady/Home Possible FICO >=680 Adjustment Caps	1.500	1.500	1.500	1.500	1.500	0.000	0.000	0.000	0.000
HomeReady/Home Possible FICO <680 Adjustment Caps	1.500	1.500	1.500	1.500	1.500	1.500	1.500	1.500	1.500

Agency Underwriting Fee: \$ 1,095 * NJ and WA Origination Fee \$1,195 * NC Commitment Fee \$1,195

MAX NET PRICING IS 104.000 HIGH BALANCE MAX NET PRICING IS 103.000 Rates and pricing are subject to change without notice.



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CALL US TODAY: 800-777-1207

CONVENTIONAL PRICING ADJUSTMENTS

Credit Score / LTV	Loan Terms > 15 years	LTV <=60	60.01 - 70	70.01 - 75	75.01 - 80	80.01 - 85	85.01 - 90	90.01 - 95	95.01 - 97	>97.00%
740+		0.000	0.250	0.250	0.500	0.250	0.250	0.250	0.750	0.750
720 - 739		0.000	0.250	0.500	0.750	0.500	0.500	0.500	1.000	1.000
700 - 719		0.000	0.500	1.000	1.250	1.000	1.000	1.000	1.500	1.500
680 - 699		0.000	0.500	1.250	1.750	1.500	1.250	1.250	1.500	1.500
660 - 679		0.000	1.000	2.250	2.750	2.750	2.250	2.250	2.250	2.250
640 - 659		0.500	1.250	2.750	3.000	3.250	2.750	2.750	2.750	2.750
620-639		0.500	1.500	3.000	3.000	3.250	3.250	3.250	3.500	3.500
Cash Out (Ex. Student Loan Only) All Loan Terms. Cumulative with above adjust.	LTV <=60	60.01 - 70	70.01 - 75	75.01 - 80						
740+	0.375	0.625	0.625	0.875						
720 - 739	0.375	1.000	1.000	1.125						
700 - 719	0.375	1.000	1.000	1.125						
680 - 699	0.375	1.125	1.125	1.750						
660 - 679	0.625	1.125	1.125	1.875						
640 - 659	0.625	1.625	1.625	2.625						
620 - 639	0.625	1.625	1.625	3.125						
Other Price Adjustments All Loan Terms	Cumulative with above adjustments	LTV <=60	60.01 - 65	65.01 - 70	70.01 - 75	75.01 - 80	80.01 - 85	85.01 - 90	90.01 - 95	95.01 - 97
High Balance Purchase and R/T Refinance		0.500	0.750	0.750	0.750	1.000	1.000	1.000	1.000	1.000
High Balance Cash-Out Refinance		1.250	1.500	1.500	1.500	1.750	NA	NA	NA	NA
High Balance ARMs (Adjustment Based on CLTV)		0.750	0.750	0.750	0.750	1.500	1.500	1.500	1.750	1.750
ARMs		0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.250	NA
HomeReady/Home Possible FICO >=680 Adjustment Caps		1.500	1.500	1.500	1.500	1.500	0.000	0.000	0.000	0.000
HomeReady/Home Possible FICO <680 Adjustment Caps		1.500	1.500	1.500	1.500	1.500	1.500	1.500	1.500	1.500
Investment Properties		2.125	2.125	2.125	2.125	3.375	4.125	NA	NA	NA
Second Home		1.125	1.625	1.625	2.125	3.375	4.125	4.125	4.125	4.125
Manufactured home		0.500	0.500	0.500	0.500	0.500	0.500	0.500	0.500	0.500
2-4 Unit Properties (3-4 unit max LTV is 75% (DU) and 80% (LP))		1.000	1.000	1.000	1.000	1.000	1.000	NA	NA	NA
Condos - Loan Terms > 15Y (does not apply to Detached building types)		0.000	0.000	0.000	0.000	0.750	0.750	0.750	0.750	0.750
Escrow Waiver (LTV >80% not available in NM, LTV >90% does not apply to HB Nationwide)		0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	NA
UW Waiver Fee (ALL LTV) - based on loan size										

ALL SUBORDINATE FINANCING .375%

LTV Range	CLTV Range	Credit Score < 720	Credit Score > 720
≤ 65.00%	80.01% – 95.00%	0.500	0.250
65.01% – 75.00%	80.01% – 95.00%	0.750	0.500
75.01% – 95.00%	90.01% – 95.00%	1.000	0.750
75.01% – 90.00%	76.01% – 90.00%	1.000	0.750
≤ 95.00%	95.01% – 97.00%	1.500	1.500

LOCK EXTENSIONS - RELOCKS - OTHER CHANGES

Lock Extensions:			
1-4 days	.03 / day		
5 days	0.125		10 Day Lock Expires: 03/17/22
7 days	0.187		25 Day Lock Expires: 04/01/22
10 days	0.250		40 Day Lock Expires: 04/16/22
15 days	0.375		
Relocks:	Other Changes:		
Worse Case pricing <i>plus</i> additional .250 hit	Loan Program	Worse Case if moving into different delivery type	
	Rate Change	Not subject to worse case pricing	
Locks expiring on a non business day are good through the following business day.			

Agency Underwriting Fee: \$ 1,095 * NJ and WA Origination Fee \$1,195 * NC Commitment Fee \$1,195

MAX NET PRICING IS 104.000

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APOR: 15/20 YR.: 2.500% 1 YR CMT: 0.120%
 25/30 YR.: 2.960% 1 YR Libor: 0.360%



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GOVERNMENT PRODUCT PRICING

30 FIXED FHA				15 FIXED FHA				30 YR FIXED VA				15 YR FIXED VA			
Rate	10 Day	25 Day	40 Day	Rate	10 Day	25 Day	40 Day	Rate	10 Day	25 Day	40 Day	Rate	10 Day	25 Day	40 Day
4.500	(4.250)	(4.125)	(4.000)	4.250	(3.375)	(3.250)	(3.125)	4.375	(3.875)	(3.750)	(3.625)	4.250	(3.250)	(3.125)	(3.000)
4.375	(4.125)	(4.000)	(3.875)	4.125	(3.250)	(3.125)	(3.000)	4.250	(4.000)	(3.875)	(3.750)	4.125	(3.125)	(3.000)	(2.875)
4.250	(4.250)	(4.125)	(4.000)	4.000	(3.000)	(2.875)	(2.750)	4.125	(3.500)	(3.375)	(3.250)	4.000	(2.875)	(2.750)	(2.625)
4.125	(3.750)	(3.625)	(3.500)	3.875	(2.625)	(2.500)	(2.375)	4.000	(3.250)	(3.125)	(3.000)	3.875	(2.500)	(2.375)	(2.250)
4.000	(3.500)	(3.375)	(3.250)	3.750	(3.000)	(2.875)	(2.750)	3.875	(2.875)	(2.750)	(2.625)	3.750	(2.875)	(2.750)	(2.625)
3.875	(3.125)	(3.000)	(2.875)	3.625	(2.750)	(2.625)	(2.500)	3.750	(2.750)	(2.625)	(2.500)	3.625	(2.625)	(2.500)	(2.375)
3.750	(3.000)	(2.875)	(2.750)	3.500	(2.500)	(2.375)	(2.250)	3.625	(2.500)	(2.375)	(2.250)	3.500	(2.375)	(2.250)	(2.125)
3.625	(2.750)	(2.625)	(2.500)	3.375	(2.125)	(2.000)	(1.875)	3.500	(2.125)	(2.000)	(1.875)	3.375	(2.000)	(1.875)	(1.750)
3.500	(2.375)	(2.250)	(2.125)	3.250	(2.000)	(1.875)	(1.750)	3.375	(1.750)	(1.625)	(1.500)	3.250	(1.750)	(1.625)	(1.500)
3.375	(2.000)	(1.875)	(1.750)	3.125	(1.875)	(1.750)	(1.625)	3.250	(1.750)	(1.625)	(1.500)	3.125	(1.625)	(1.500)	(1.375)
3.250	(1.625)	(1.500)	(1.375)	3.000	(1.500)	(1.375)	(1.250)	3.125	(1.250)	(1.125)	(1.000)	3.000	(1.250)	(1.125)	(1.000)
3.125	(1.125)	(1.000)	(0.875)	2.875	(1.125)	(1.000)	(0.875)	3.000	(0.750)	(0.625)	(0.500)	2.875	(0.875)	(0.750)	(0.625)
3.000	(0.625)	(0.500)	(0.375)	2.750	(0.750)	(0.625)	(0.500)	2.875	(0.125)	0.000	0.125	2.750	(0.500)	(0.375)	(0.250)
2.875	(0.250)	(0.125)	0.000	2.625	0.000	0.125	0.250	2.750	0.000	0.125	0.250	2.625	0.250	0.375	0.500
2.750	0.250	0.375	0.500	2.500	0.500	0.625	0.750	2.625	0.750	0.875	1.000	2.500	0.750	0.875	1.000

30 FIXED FHA HIGH BALANCE				15 FIXED FHA HIGH BALANCE				30 YR FIXED VA HB				15 YR FIXED VA HB			
Rate	10 Day	25 Day	40 Day	Rate	10 Day	25 Day	40 Day	Rate	10 Day	25 Day	40 Day	Rate	10 Day	25 Day	40 Day
4.625	(3.750)	(3.625)	(3.500)	4.875	99.000	99.125	99.250	4.750	(3.500)	(3.375)	(3.250)	4.875	99.000	99.125	99.250
4.500	(3.375)	(3.250)	(3.125)	4.750	(1.500)	(1.375)	(1.250)	4.625	(2.500)	(2.375)	(2.250)	4.750	(1.625)	(1.500)	(1.375)
4.375	(3.000)	(2.875)	(2.750)	4.625	(1.375)	(1.250)	(1.125)	4.500	(2.375)	(2.250)	(2.125)	4.625	(1.375)	(1.250)	(1.125)
4.250	(3.625)	(3.500)	(3.375)	4.500	(1.125)	(1.000)	(0.875)	4.375	(2.500)	(2.375)	(2.250)	4.500	(1.125)	(1.000)	(0.875)
4.125	(3.250)	(3.125)	(3.000)	4.375	(0.875)	(0.750)	(0.625)	4.250	(2.625)	(2.500)	(2.375)	4.375	(0.875)	(0.750)	(0.625)
4.000	(2.875)	(2.750)	(2.625)	4.250	(1.875)	(1.750)	(1.625)	4.125	(2.375)	(2.250)	(2.125)	4.250	(1.875)	(1.750)	(1.625)
3.875	(2.375)	(2.250)	(2.125)	4.125	(1.625)	(1.500)	(1.375)	4.000	(2.500)	(2.375)	(2.250)	4.125	(1.750)	(1.625)	(1.500)
3.750	(2.625)	(2.500)	(2.375)	4.000	(1.375)	(1.250)	(1.125)	3.875	(2.000)	(1.875)	(1.750)	4.000	(1.375)	(1.250)	(1.125)
3.625	(2.125)	(2.000)	(1.875)	3.875	(1.000)	(0.875)	(0.750)	3.750	(2.375)	(2.250)	(2.125)	3.875	(1.125)	(1.000)	(0.875)
3.500	(1.750)	(1.625)	(1.500)	3.750	(1.000)	(0.875)	(0.750)	3.625	(1.875)	(1.750)	(1.625)	3.750	(1.125)	(1.000)	(0.875)
3.375	(1.125)	(1.000)	(0.875)	3.625	(0.875)	(0.750)	(0.625)	3.500	(1.500)	(1.375)	(1.250)	3.625	(0.875)	(0.750)	(0.625)
3.250	(1.000)	(0.875)	(0.750)	3.500	(0.500)	(0.375)	(0.250)	3.375	(1.000)	(0.875)	(0.750)	3.500	(0.625)	(0.500)	(0.375)
3.125	(0.500)	(0.375)	(0.250)	3.375	(0.250)	(0.125)	0.000	3.250	(1.000)	(0.875)	(0.750)	3.375	(0.375)	(0.250)	(0.125)
3.000	0.000	0.125	0.250	3.250	(0.125)	0.000	0.125	3.125	(0.250)	(0.125)	0.000	3.250	(0.125)	0.000	0.125
2.875	0.500	0.625	0.750	3.125	0.875	1.000	1.125	3.000	0.250	0.375	0.500	3.125	0.875	1.000	1.125

GOVERNMENT PRICE ADJUSTMENTS

Loan Size Adjustors: (total loan amount)	Credit Score Adjustors:	VA LOAN TYPE	OTHER ADJUSTMENTS	Long Term Locks
Loan Amount: \$275,000 - Conform Max (0.125)	>=740 -0.250		2 Unit 0.500	
Loan Amount: \$100,000 - \$124,999 0.375	720 - 739 -0.150	IRRRL (95.01 - 110%) 1.000	3 - 4 Units 1.000	N/A
Loan Amount: \$75,000 - \$99,999 0.750	680 - 719 0.000	IRRRL (110.01 - 125%) 2.250	Manual UW NA	
	660 - 679 0.250	Max Cash out 90% LTV	Manf. Housing 1.250	
	640 - 659 0.750		25 yr (fixed only) 0.250	
	620 - 639 2.000		20 yr (fixed only) 0.500	
	600 - 619 2.500			

FHA and VA Underwriting Fee: \$ 1,095 * NJ and WA Origination Fee \$1,195 * NC Commitment Fee \$1,195 * Streamlines & IRRRLS \$ 495

MAX NET PRICING IS 104.000



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